

Message Text

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ACTION AF-06

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R 231151Z JUN 75
FM AMEMBASSY NAIROBI
TO USDOC WASHDC
INFO SECSTATE WASHDC 3578

UNCLAS NAIROBI 5228

E.O. 11652: N/A
TAGS: BEXP,KE
SUBJ: WTDR/FTI NAIROBI AFRIGAS DISTRIBUTORS (K) LTD

REFC USDOC 08252

1. KENYA 2. CNTRY CODE: 779 3. SER NO:0086100
4. NAIROBI AFRIGAS DISTRIBUTORS (K) LTD.
- 4A. CODE : P
5. P.O. BOX 44922, KIMATHI STREET
6. NAIROBI KENYA.
7. ESTBL: 1968 8. EMPL: 40 9.SIZE: (20-X)MEDIUM
10. REPUTATION: (22-X) GOOD
11. SELLS ITS PRODUCTS IN THE FOLLOWING COUNTRIES
LISTED IN ORDER OF IMPORTANCE: KENYA
12. RPT, DATE :06/75
- 13A. 36312/1235 RTR. AGT. DIST. IMP. GAS COOKERS
- 13B. 36311/1235 RTR. AGT. DIST. IMP. ELECTRIC HOUSEHOLD
RANGES AND OVENS
- 13C. 36321/1235 RTR. AGT. DIST. IMP. HOUSEHOLD REFREIGERATORS
AND FREEZERS
- 13D. 36391/1235 RTR. AGT. DIST. IMP. ELECTRIC HOUSEHOLD
HEATERS
- 13E. 34434/123 RTR. AGT. DIST. GAS CYLINDERS
14. CONTRACT: J.K. BHALLA, DIRECTOR
15. CABLE: SHELL AFRIGAS 16. TELEX: N/A
17. TEL: 555479
18. FINANCIAL REFS, BARCLAYS BANK INTERNATIONAL LIMITED,
WESTLANDS BRANCH, P.O. BOX 14403, NAIROBI. KENYA.

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19. TRADE REFS: H.D. SHELDON & CO. INC., 104 5TH AVENUE,

NEW YORK, N.Y.

20. FOREIGN FIRMS REPRESENTED: CREDIA INTERNATIONAL LTD.,
ENGLAND, N.W. GAS COOKERS, 1968, JOH VALLIANT K-G.
GERMANY, VALLIANT WATER HEATERS, 1968, JUNKER & CO.
GERMANY, JUNKER WATER HEATERS, 1968, BENAVENT
S.P.S. SPAIN, GAS COOKERS, 1973, ZOPPAS/ZANUSSI, ITALY,
COMMERCIAL GAS COOKERS, 1974.

21. OFFICES, SHOP AND SHOWROOM OF THE COMPANY ARE IN KIMATHI
STREET, CENTER OF NAIROBI. THEY ARE IMPORTERS, AGENTS,
RETAILERS AND DISTRIBUTORS OF GAS COOKERS, CYLINDERS,
WATER HEATERS, ETC. SPECIALISING IN SHELL GAS AND ELECTRIC
PRODUCTS. THE COMPANY MAINTAINS REPAIR AND SERVICING
FACILITIES FOR THE PRODUCTS IT SELLS AND STOCK A LARGE
QUANTITY OF SPARE PARTS AND ACCESSORIES TO INSURE PROMPT AFTER
SALE-SERVICE. THE DIRECTORS ARE
EXPERIENCED IN THIS LINE OF BUSINESS WITH SUFFICIENT
FINANCING TO CONDUCT THEIR OPERATIONS
BANKING AND TRADE SOURCES REPORT FIRM HAS GOOD
REPUTATION. RECOMMENDED AS TRADE CONTACT FOR
INTERESTED AMERICAN FIRMS.

22. PREPARED BY: J.K. NJUGUNA APPROVED BY: PAUL T. WALTERS
AT AMEMBASSY, NAIROBI, KENYA.
MARSHALL

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